Trans Tasman Portfolio

Performance Commentary

May 2018

The portfolio was up 1.1% for April, while the S&P/NZX50 was up 1.5%.

Michael Hill International was the only material detractor to performance, reporting a third quarter sales update that possibly missed on short-term sales expectations. No other companies were material contributors or detractors in a quiet month for the portfolio and markets.

Portfolio Strategy

The Castle Point Trans-Tasman Portfolio invests in New Zealand and Australian Listed Companies and is benchmarked to the S&P/NZX 50 Index. The objective of the Portfolio is to outperform the benchmark over rolling three year periods. With its high active share the Portfolio targets a tracking error of between 4-6% and will typically have less than 5% in cash at any time.

Performance to 30 April 2018 (Gross of fees & incl IC’s)

<table>
<thead>
<tr>
<th>Portfolio</th>
<th>Past Month</th>
<th>Past Quarter</th>
<th>Past Year</th>
<th>Past 3 Years (p.a.)</th>
<th>Since Inception (p.a.)*</th>
</tr>
</thead>
<tbody>
<tr>
<td>Trans-Tasman Portfolio</td>
<td>1.10%</td>
<td>2.75%</td>
<td>28.22%</td>
<td>21.77%</td>
<td>19.82%</td>
</tr>
<tr>
<td>S&amp;P/NZX50 Index including IC’s</td>
<td>1.51%</td>
<td>0.39%</td>
<td>15.78%</td>
<td>14.81%</td>
<td>14.86%</td>
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<tr>
<td>Out/Under Performance</td>
<td>-0.42%</td>
<td>+2.36%</td>
<td>+12.44%</td>
<td>+6.97%</td>
<td>+4.96%</td>
</tr>
</tbody>
</table>

*Portfolio inception 17th January 2014

Equity Overweights by Category

Deep Value 14%
Value 26%
Mid Cap Grower 42%
Moat 18%

Holdings by Country

Australian Equities 17%
Cash 4%
New Zealand Equities 79%

Largest Overweight Positions

- Vista Group NZD 3.1%
- Michael Hill International NZD 2.3%
- Swick Mining Services AUD 2.2%
- Australian Vintage AUD 2.2%
- Trade Me Group NZD 2.0%
- IVE Group AUD 2.0%
- Contact Energy NZD 2.0%
- Boom Logistics AUD 2.0%
- Wellcorn Group AUD 1.9%
- MacMahon Holdings AUD 1.9%

Largest Underweight Positions

- Air New Zealand NZD -1.9%
- Ebos Group NZD -1.6%
- Infratil NZD -1.2%
- Metlifecare NZD -1.1%
- Synlait Milk NZD -1.0%
- Sky City Entertainment Group NZD -1.0%
- Kiwi Property Group NZD -1.0%
- Z Energy NZD -1.0%
- Goodman Property Trust NZD -1.0%
- Chorus NZD -1.0%

Fees

The Trans-Tasman Portfolio is currently being run as an individually managed account with fees as agreed with each client.

Castle Point has taken all reasonable care in the preparation of this Factsheet, however accepts no responsibility for any errors or omissions contained within. Past performance is not necessarily an indication of future performance. Opinions expressed in this Factsheet are our view as at the date of issue and may change.