



## Trans Tasman Portfolio

May 2017

### Performance Commentary

The Portfolio was up 2.04% for the month of April, versus the benchmark which was up 2.53%.

A2 Milk continued its strong run as it updated the market with increased guidance for FY 2017. Platinum infant formula sales continue to exceed expectations. The company now expects revenues for this year to exceed half a billion dollars, at \$525m. This confirms our view that A2 Milk is a quality growth business.

Michael Hill also updated the market with its latest quarterly sales release. For short term focused investors the update could be viewed as mixed, same stores sales at a group level were flat with Australia and New Zealand experiencing challenging conditions. But we see the longer term story as intact with Canada trading strongly, same store sales were up 7% and the ongoing roll out of the new Emma & Roe chain is progressing well.

### Portfolio Strategy

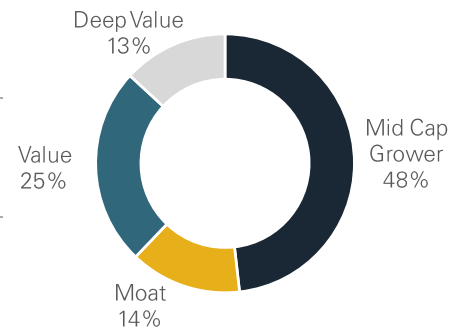
The Castle Point Trans-Tasman Portfolio invests in New Zealand and Australian Listed Companies and is benchmarked to the S&P/NZX 50 Index. The objective of the Portfolio is to outperform the benchmark over rolling three year periods. With its high active share the Portfolio targets a tracking error of between 4-6% and will typically have less than 5% in cash at any time.

### Performance to 30 April 2017 (Gross of fees & incl IC's)

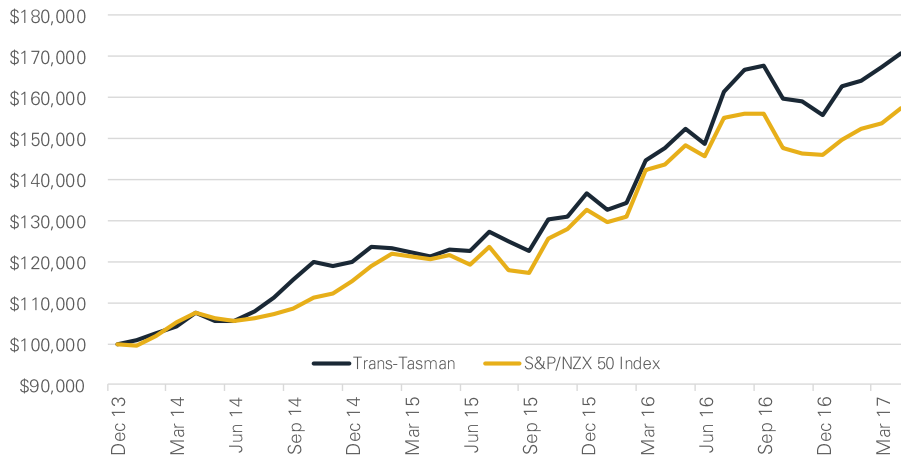
	Past Month	Past Quarter	Past Year	Past 3 Years	Since Inception (p.a.)*
Trans-Tasman Portfolio	2.04%	4.98%	15.55%	16.67%	17.41%
S&P/NZX50 Index including IC's	2.53%	5.14%	9.54%	13.60%	14.58%
Out/Under Performance	-0.49%	-0.16%	+6.01%	+3.07%	+2.83%

\*Portfolio inception 17th January 2014

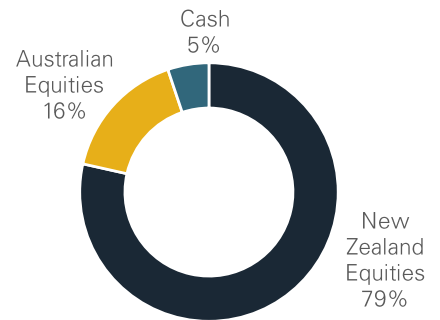
### Equity Overweights by Category



### Growth of \$100,000 (gross fees & incl ICs)



### Holdings by Country



### Largest Overweight Positions

Michael Hill International	NZD	3.5%
Vista Group	NZD	3.2%
A2 Milk Company	NZD	2.5%
Boom Logistics	AUD	2.2%
Corporate Travel Management	AUD	2.1%
Trade Me Group	NZD	2.1%
Macmahon Holdings	AUD	2.1%
Swick Mining Services	AUD	2.1%
Australian Vintage	AUD	2.0%
IVE Group	AUD	1.9%

### Largest Underweight Positions

Xero	NZD	-2.3%
Chorus	NZD	-2.2%
Sky Network Television	NZD	-1.8%
Ebos Group	NZD	-1.8%
Air New Zealand	NZD	-1.6%
Fisher & Paykel Healthcare	NZD	-1.6%
Auckland International Airport	NZD	-1.5%
Precinct Properties	NZD	-1.5%
Ryman Healthcare	NZD	-1.3%
Fletcher Building	NZD	-1.3%

### Fees

The Trans-Tasman Portfolio is currently being run as an individually managed account with fees as agreed with each client.