Trans Tasman Portfolio

**Performance Commentary**

The Portfolio was up 0.92% for the month of February versus the benchmark, which was up 1.72%, with Swick and Australian Vintage being largest detractors.

February was a busy time for news with most companies releasing full or half year results. None of our overweight companies released results which had an impact on our long term investment thesis for them.

**Portfolio Strategy**

The Castle Point Trans-Tasman Portfolio invests in New Zealand and Australian Listed Companies and is benchmarked to the S&P/NZX 50 Index. The objective of the Portfolio is to outperform the benchmark over rolling three year periods. With its high active share the Portfolio targets a tracking error of between 46% and will typically have less than 5% in cash at any time.

**Performance to 28 February 2017 (Gross of fees & incl IC's)**

<table>
<thead>
<tr>
<th></th>
<th>Past Month</th>
<th>Past Quarter</th>
<th>Past Year</th>
<th>Past 3 Years</th>
<th>Since Inception (p.a.)*</th>
</tr>
</thead>
<tbody>
<tr>
<td>Trans-Tasman Portfolio</td>
<td>0.92%</td>
<td>3.28%</td>
<td>22.28%</td>
<td>17.02%</td>
<td>16.94%</td>
</tr>
<tr>
<td>S&amp;P/NZX50 Index including IC's</td>
<td>1.72%</td>
<td>4.05%</td>
<td>16.44%</td>
<td>14.31%</td>
<td>14.21%</td>
</tr>
<tr>
<td>Out/Under Performance</td>
<td>-0.79%</td>
<td>-0.78%</td>
<td>+5.83%</td>
<td>+2.72%</td>
<td>+2.73%</td>
</tr>
</tbody>
</table>

*Portfolio inception 17th January 2014

**Equity Overweights by Category**

- DeepValue: 17%
- Mid Cap G rower: 46%
- Moat: 16%
- Value: 21%

**Holdings by Country**

- Australian Equities: 16%
- New Zealand Equities: 82%
- Cash: 2%

**Largest Overweight Positions**

- Michael Hill International: NZD 3.8%
- Vista Group: NZD 3.2%
- Macmahon Holdings: AUD 3.1%
- Boorn Logistics: AUD 2.4%
- Trade Me Group: NZD 2.2%
- Corporate Travel Management: AUD 2.0%
- Contact Energy: NZD 1.9%
- Swick Mining Services: AUD 1.9%
- A2 Milk Company: NZD 1.9%
- Australian Vintage: AUD 1.8%

**Largest Underweight Positions**

- Chorus: NZD -2.1%
- Ebos Group: NZD -1.9%
- Xero: NZD -1.8%
- Auckland International Airport: NZD -1.6%
- Air New Zealand: NZD -1.6%
- Precinct Properties: NZD -1.5%
- Fletcher Building: NZD -1.4%
- Fisher & Paykel Healthcare: NZD -1.4%
- Ryman Healthcare: NZD -1.3%
- Kiwi Property Group: NZD -1.3%

**Fees**

The Trans-Tasman Portfolio is currently being run as an individually managed account with fees as agreed with each client.