



Trans Tasman Portfolio

January 2017

Performance Commentary

The Portfolio was down 2.01% for the month of December, versus the benchmark which was down 0.17%

The largest detractor for the month was the 20% drop experienced by the shares of Michael Hill International, the largest over weight position in the portfolio. No new news emerged in December and certainly none bad. Overall we believe the main reason was profit taking by investors. Indeed, shareholders still experienced a return of over 35% for the calendar year despite this sell off. We remain confident that the long term upside in the shares of this company justifies the conviction of this being a significant over weight position in the portfolio, despite some short term volatility.

Portfolio Strategy

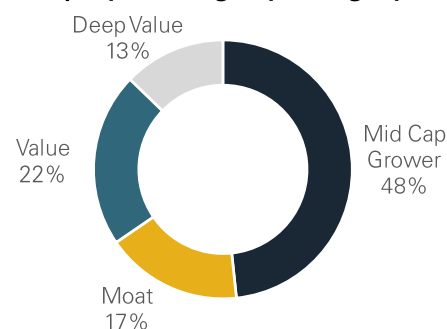
The Castle Point Trans-Tasman Portfolio invests in New Zealand and Australian Listed Companies and is benchmarked to the S&P/NZX 50 Index. The objective of the Portfolio is to outperform the benchmark over rolling three year periods. With its high active share the Portfolio targets a tracking error of between 4-6% and will typically have less than 5% in cash at any time.

Performance to 31 December 2016 (Gross of fees & incl IC's)

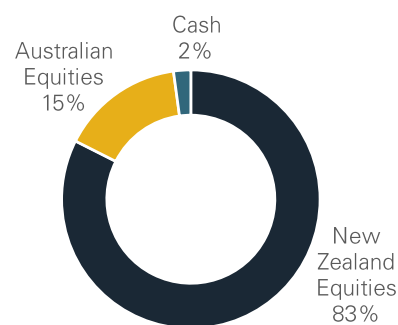
	Past Month	Past Quarter	Past Year	Since Inception (p.a.)*
Trans-Tasman Portfolio	-2.01%	-7.08%	13.94%	15.91%
S&P/NZX50 Index including IC's	-0.17%	-6.40%	10.10%	13.47%
Out/Under Performance	-1.83%	-0.68%	+3.84%	+2.44%

*Portfolio inception 17th January 2014

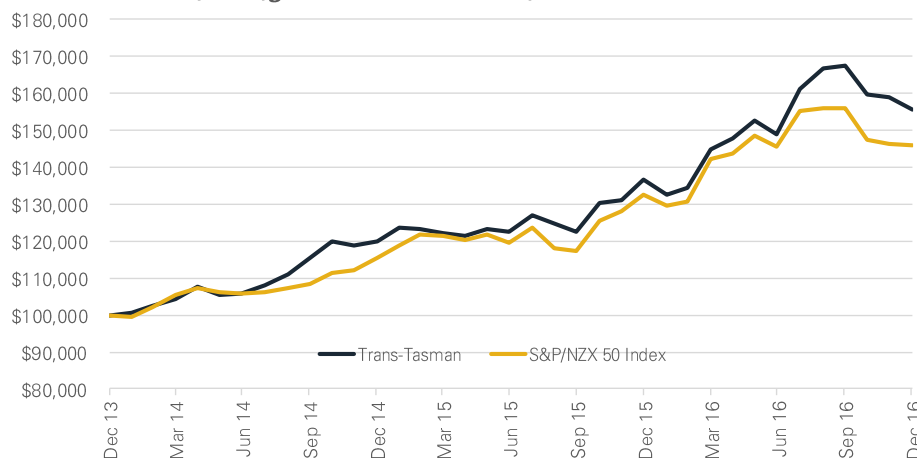
Equity Holdings by Category



Holdings by Country



Growth of \$100,000 (gross fees & incl ICs)



Largest Overweight Positions

Michael Hill International	NZD	3.7%
Vista Group	NZD	3.4%
Trade Me Group	NZD	2.2%
Macmahon Holdings	AUD	2.1%
Swick Mining Services	AUD	2.0%
Australian Vintage	AUD	2.0%
Corporate Travel Management	AUD	2.0%
Boom Logistics	AUD	2.0%
Wellcom Group	AUD	2.0%
Contact Energy	NZD	2.0%

Largest Underweight Positions

Chorus	NZD	-2.1%
Ebos Group	NZD	-1.8%
Xero	NZD	-1.8%
Precinct Properties	NZD	-1.6%
Fletcher Building	NZD	-1.6%
Air New Zealand	NZD	-1.5%
Auckland International Airport	NZD	-1.3%
Fisher & Paykel Healthcare	NZD	-1.3%
Kiwi Property Group	NZD	-1.3%
Ryman Healthcare	NZD	-1.2%

Fees

The Trans-Tasman Portfolio is currently being run as an individually managed account with fees as agreed with each client.