Trans Tasman Portfolio

Performance Commentary

The Portfolio was down 4.76% for the month of October, versus the benchmark which was down 5.44%.

The Portfolio out-performance versus the S&P/NZX50 Index was largely driven by our underweight positions. Auckland International Airport, Sky City Casino, Fisher & Paykel Healthcare and Summerson Group all fell by more than 10% over the month which benefited relative performance.

The out-performance would have been greater but for a down beat update from Macmahon. They will pay one-off charges for terminating their mining contract in Nigeria and their Telfer contract with Newcrest Mining has had teething issues with higher than expected set up costs and difficult operating conditions. Macmahon are confident those issues will be resolved by the financial year end. We believe Macmahon remains an extremely undervalued company and we continue to see significant upside from the current share price, which is why we have acquired more shares at these lower levels.

Performance to 31 October 2016 (Gross of fees & incl IC’s)

<table>
<thead>
<tr>
<th></th>
<th>Past Month</th>
<th>Past Quarter</th>
<th>Past Year</th>
<th>Since Inception (p.a.)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Trans-Tasman Portfolio</td>
<td>-4.76%</td>
<td>-1.05%</td>
<td>22.63%</td>
<td>17.95%</td>
</tr>
<tr>
<td>S&amp;P/NZX50 Index including IC’s</td>
<td>-5.44%</td>
<td>-4.81%</td>
<td>17.64%</td>
<td>14.73%</td>
</tr>
<tr>
<td>Out/Under Performance</td>
<td>+0.68%</td>
<td>+3.75%</td>
<td>+4.99%</td>
<td>+3.22%</td>
</tr>
</tbody>
</table>

*Portfolio inception 1/7th January 2014

Portfolio Strategy

The Castle Point Trans-Tasman Portfolio invests in New Zealand and Australian Listed Companies and is benchmarked to the S&P/NZX 50 Index. The objective of the Portfolio is to outperform the benchmark over rolling three year periods. With its high active share the Portfolio targets a tracking error of between 4-6% and will typically have less than 5% in cash at any time.

Equity Holdings by Category

- Design Value: 12%
- Mid Cap Grows: 51%
- Moat: 16%
- Value: 22%

Holdings by Country

- Australian Equities: 18%
- New Zealand Equities: 81%

Largest Overweight Positions

- Michael Hill International: NZD 4.0%
- Vista Group: NZD 3.5%
- Woolcorm Group: AUD 2.0%
- Boom Logistics: AUD 2.2%
- Corporate Travel Management: AUD 2.1%
- Trade Me Group: NZD 2.1%
- Swick Mining Services: AUD 2.0%
- Australian Vintage: AUD 2.0%
- Macmahon Holdings: AUD 1.9%
- Contact Energy: NZD 1.0%
- A2 Milk Company: NZD 1.8%
- Touchcorp: AUD 1.1%
- Millennium & Copthorne Hotels: NZD 1.1%
- Scott Technology: NZD 1.0%
- Meridian Energy: NZD 1.0%

Largest Underweight Positions

- Chorus: NZD -1.9%
- Ebos Group: NZD -1.8%
- Xero: NZD -1.8%
- Fletcher Building: NZD -1.6%
- Precinct Properties: NZD -1.6%
- Auckland International Airport: NZD -1.5%
- Ryman Healthcare: NZD -1.4%
- Fisher & Paykel Healthcare: NZD -1.4%
- Summerson Group: NZD -1.3%
- Kiwi Property Group: NZD -1.3%
- Air New Zealand: NZD -1.3%
- Westpac Banking Corporation: NZD -1.1%
- Sky City Entertainment Group: NZD -1.1%
- Argosy Property: NZD -1.1%
- Spark New Zealand: NZD -1.1%

Fees

The Trans Tasman Portfolio is currently being run as an individually managed account with fees as agreed with each client.